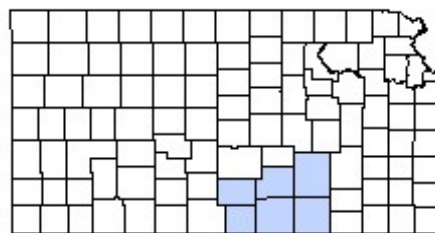


WORKFORCE PLANNING GUIDE & WAGE SURVEY



Local Area IV

2004 EDITION



*Butler
Cowley
Harper*

*Kingman
Sedgwick
Sumner*

The Honorable Kathleen Sebelius
Governor
State of Kansas

Jim Garner, Secretary
Kansas Department of Labor

For further information, please contact:

Tina Burghart, Acting Chief
Labor Market Information Services
Kansas Department of Labor
401 SW Topeka Boulevard, Topeka, KS 66603-3182
Phone (785) 296-5058 Fax (785) 296-5286
www.laborstats.org

Local Area Information Team

Dave McGee, Supervisor
Kathy Klein, Project Manager
Angela Berland, Research Analyst
Lee Boos, Research Analyst
Sonia Cole, Research Analyst
Flemia Eusebio, Research Analyst
Margo Leonard, Research Analyst
Richard Strange, Research Analyst
Kelly Alexander, Administrative Specialist
Claudia Warren, Administrative Specialist

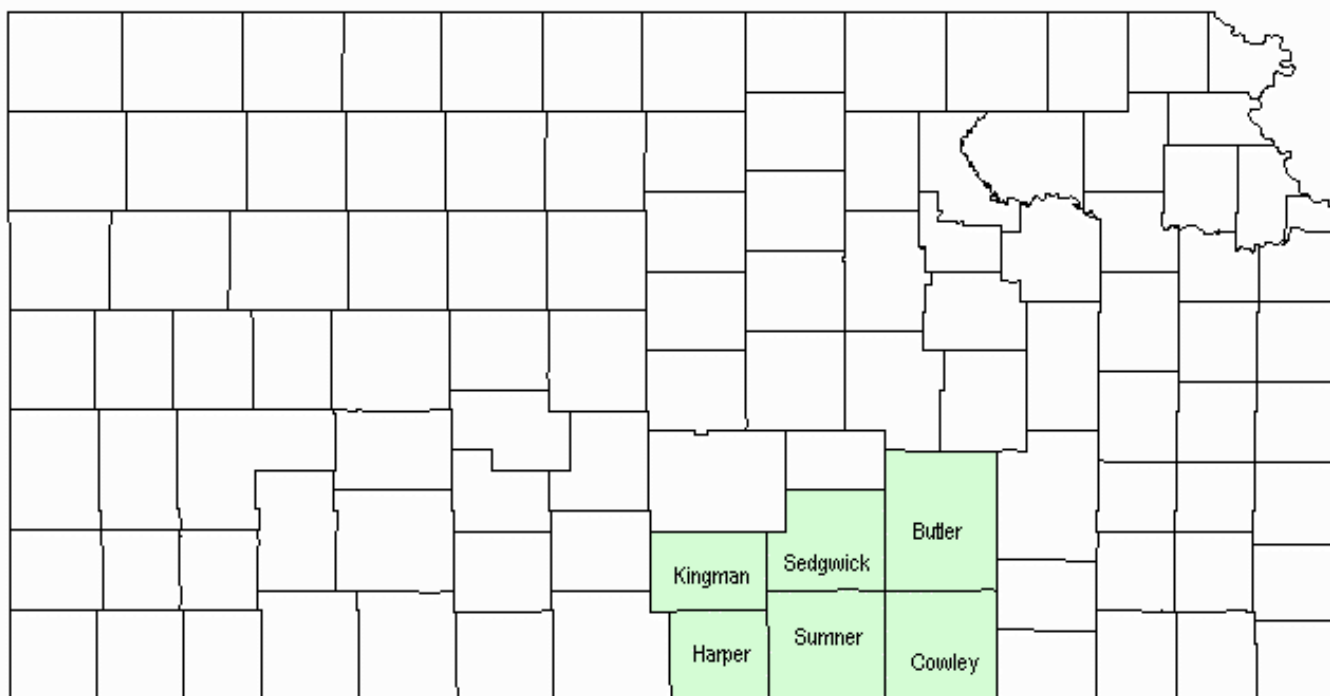
Mission Statement

The mission of Labor Market Information Services
is to provide the customers
of the Kansas workforce development system
with timely, accurate and relevant labor market information
that will support business and job growth
in an increasingly competitive global economy.



The State of Kansas is divided into five Local Areas for purposes of workforce development. Local Area IV is comprised of six counties in the south central part of Kansas. Counties in this area border Oklahoma and cover 6,402 square miles, almost eight percent of the state.

The 2004 Edition of the *Local Area IV Workforce Planning Guide and Wage Survey* is the fourth annual publication of labor market information for Local Area IV. It is hoped that this publication will be useful to a number of different data users. Individuals directly involved in workforce development may find the occupational outlook information useful in helping them make career choices. Those who work with economic development may find the information on commuting patterns helpful to develop strategies to attract outside businesses.



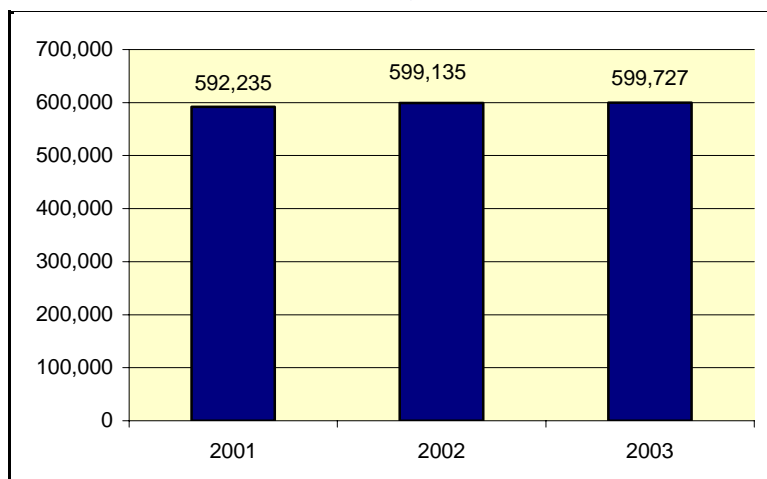
Labor Market Information Services (LMIS), the statistical branch of the Kansas Department of Labor (KDOL), continually is involved in the process of providing Kansas workforce development customers with timely, relevant and accurate information to help guide businesses and individuals with decision making. While the information presented in this publication is broad and covers many areas, individual users are encouraged to contact LMIS for additional assistance with their particular data needs.

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Local Area IV
Population Change 2001 - 2003



Source: U.S. Census Bureau, Population Estimates Program.

Local Area IV reported a population of 599,727 in 2003, an increase of 592 over 2002. This was a 1.2 percent increase over the year.

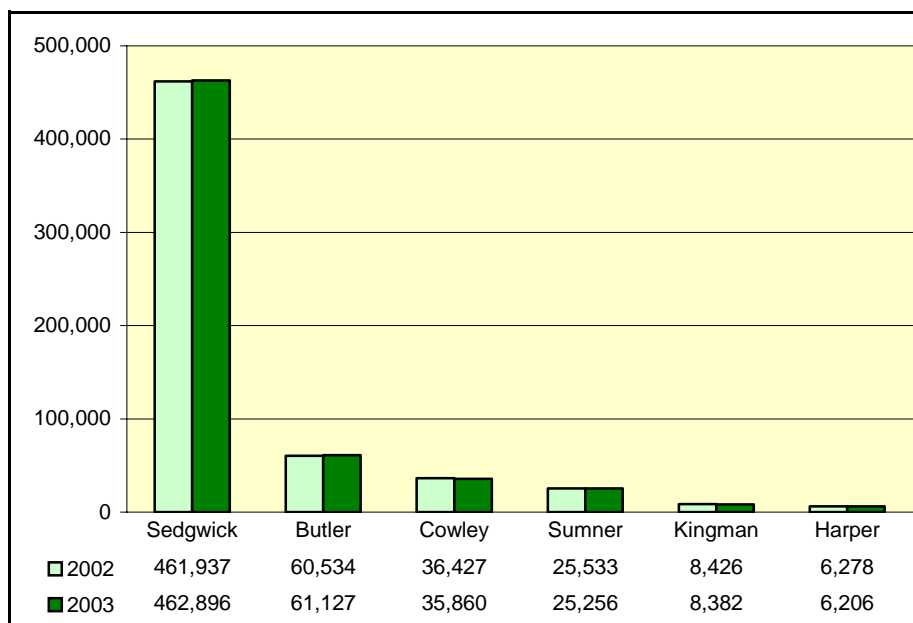
Local Area IV, consisting of six counties in the Wichita area, was the third most populated area in the state according to the 2000 Census, however, it was ranked second in 2003.

Local Area IV represents approximately 22 percent of the total population in the state.

Between 2002 and 2003, only two of the six counties in Local Area IV showed an increase in population. Population projections predicted that Area IV would grow approximately 1.5 percent between 2000 and 2010. This area already has grown approximately 1.7 percent from 2000 to 2003, so it appears that the growth in this area will be greater than expected.

Butler County experienced the largest percent increase in the area, moving up 1.0 percent over the year. This was an increase of 593 individuals.

Local Area IV
Population Change by County 2002 - 2003



Source: U.S. Census Bureau, Population Estimates Program.



Local Area IV Population by Ethnic Origin and Gender

Ethnic Origin	Number	Percent
Total Population	599,135	100.0
White	515,140	86.0
Hispanic or Latino Origin	45,942	7.7
Black or African American	45,641	7.6
Asian	18,072	3.0
Two or more races	12,911	2.2
American Indian and Alaska Native	6,951	1.2
Native Hawaiian and other Pacific Islander	420	0.1
Gender	Number	Percent
Female	302,604	50.5
Male	296,531	49.5

Source: U.S. Census Bureau, 2002.

Note: Some people may fall into more than one category, therefore, the sum of the categories will not add up to equal the total of all persons.

Sedgwick County was the only other county in Local Area IV to experience a boost in population, adding 959 to its population number, which was only a 0.2 percent increase.

Sedgwick County continues to be the largest populated county in Area IV, followed by Butler and Cowley Counties. They rank 2nd, 9th and 13th, respectively, statewide. Local Area IV is composed mostly of the medium to higher populated counties in the state.

Cowley County experienced the largest drop in population from 2002 to 2003, with a loss of 567 individuals. This was also the largest percent decline of 1.6 percent.

Sumner and Harper Counties also lost residents over the year, dropping by 277 and 72 respectively.

Population by Ethnic Origin and Gender reports also are known as Affirmative Action reports and are available by county, metropolitan area, labor market area and state-wide.

The figures for individual races include persons of Hispanic origin, and the figures for Hispanic origin include persons of all races. The "All Minorities" total, which is the sum of the figures for All Races Except White and the figures for persons of Hispanic origin, may include duplication.

These data come from the U.S. Census Bureau and are maintained by the U.S. Department of Labor. The 2002 population estimates are based on the 2000 Census.

These reports are used widely by companies with government contracts who are required to develop affirmative action plans. They are also useful to people who are interested in population workforce demographics.

Local Area IV 10 Largest Cities

City - County	Population-2003
Wichita - Sedgwick	354,617
Derby - Sedgwick	19,200
El Dorado - Butler	12,685
Winfield - Cowley	12,016
Arkansas City - Cowley	11,788
Haysville - Sedgwick	9,545
Augusta - Butler	8,486
Wellington - Sumner	8,299
Andover - Butler	8,222
Park City - Sedgwick	6,877

Source: Division of the Budget, Certified Kansas Population, July 1, 2003.



Labor force estimates are published monthly and are used to measure the workforce. These data include the number of individuals who are employed during the reference week and the number of unemployed who have looked for a job during the last four weeks. The Current Population Survey (CPS), conducted by the U.S. Census Bureau, is used to determine these estimates.

The unemployment rate represents the number unemployed as a percent of the labor force.

Local Area IV Civilian Labor Force

Civilian Labor Force	2002	2003
Civilian Labor Force	308,927	310,843
Employment	288,881	288,635
Unemployment	20,046	22,208
Unemployment Rate	6.5%	7.1%

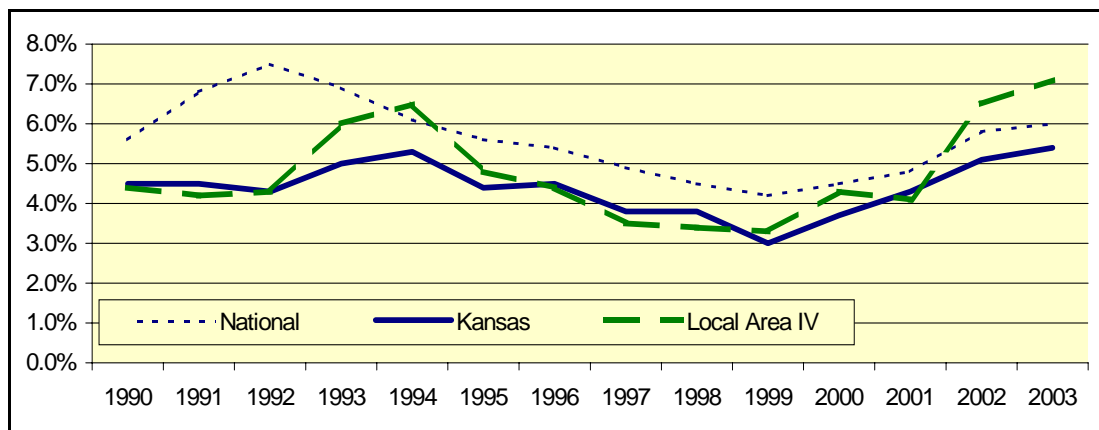
Source: Kansas Department of Labor, Labor Market Information Services. Annual averages.

From 2002 to 2003, the civilian labor force (CLF) for Local Area IV grew by less than 2,000. While the number of employed persons decreased by more than 200, the number of unemployed increased by more than 2,100. Despite the small growth, Area IV remained the second largest labor force in the state, contributing almost 22 percent of the state's total labor force in 2003.

The unemployment rate in Area IV moved up from 6.5 percent in 2002 to 7.1 percent in 2003.

From 2002 to 2003, Sedgwick County's CLF remained ranked second in the state. Butler County's labor force declined slightly from 2002 to 2003, dropping it from eighth to ninth among the counties statewide. Cowley County remained 12th. Although Harper County grew by nearly 100, it remained the county with the smallest labor force within Area IV from 2002 to 2003.

Local Area IV Unemployment Rate 1990-2003



Source: Kansas Department of Labor, Labor Market Information Services and the U.S. Department of Labor, Bureau of Labor Statistics. Annual averages.



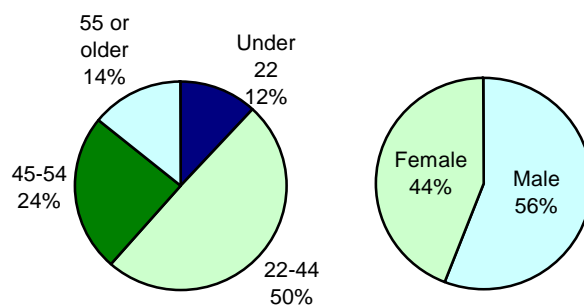
Harper County remained the county with the smallest number of employed people within Area IV from 2002 to 2003, although it grew by nearly 60.

Sedgwick County's employment decreased by more than 1,000 in 2003, but still remained second in the state with over 222,000 employed.

Sumner County moved up from 13th to 11th, from 2002 to 2003, among the state's number of unemployed people, increasing by less than 50.

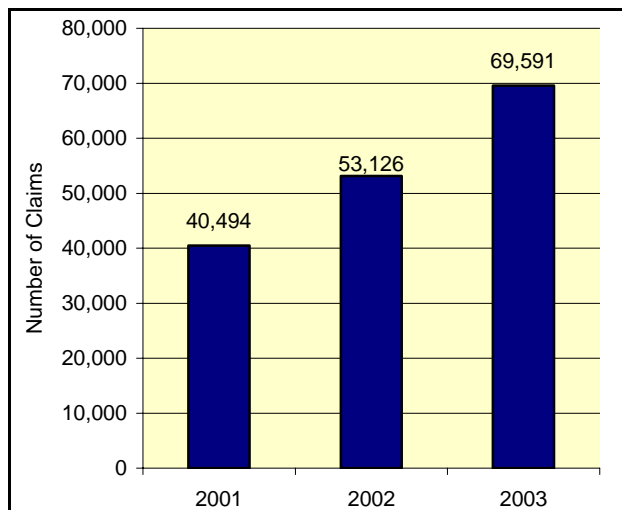
A total of 4,449 jobseekers were registered with a Kansas Job Service/Workforce Center in Local Area IV as of May 30, 2004. In addition, there were other people available for work, who were not registered. Of those registered, 50 percent were between the ages of 22 and 44, and 56 percent were male.

Local Area IV Active Jobseekers by Age and Gender



Source: Kansas Department of Labor, Job Service Automated Reporting System. This data represents the number of persons registered with a Kansas Job Service Center during the month ending May 30, 2004.

Local Area IV Number of Initial Claims Filed for Unemployment Benefits



Source: Kansas Department of Labor, Labor Market Information Services.

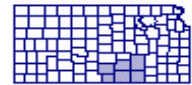
Additional statistics indicate there were approximately 69,591 claims for unemployment benefits filed in Area IV in 2003. This number represents 35.4 percent of the new and emerging unemployment in the state.

Kansas Job Service/Workforce Centers are currently found in three locations in this six-county area. Assistance is available to both jobseekers and employers at any of these facilities or on the Internet at www.kansasjoblink.com.

Local Area IV Kansas Job Service/Workforce Centers

City	Address	Telephone
El Dorado	131 N Haverhill Rd	(316) 321-2350
Wichita	402 E 2nd St	(316) 266-8600
Winfield	22215 Tupper St	(620) 442-3130

Source: Kansas Department of Commerce, Employment & Training.



Local Area IV
Employment and Wages by Industry Sector

Industry Sector	Statewide Employment	Area IV Employment	Area IV Percent of Statewide	Statewide Average Wages	Area IV Average Wages	Area IV Compared to Statewide
Total	1,292,551	283,653	21.9	\$31,084	\$32,930	\$1,846
Agriculture, Forestry, Fishing and Hunting	8,789	280	3.2	\$25,671	\$21,366	-\$4,305
Mining	6,407	1,063	16.6	\$37,942	\$40,006	\$2,065
Utilities	7,018	679	9.7	\$57,772	\$55,083	-\$2,689
Construction	62,910	14,812	23.5	\$34,057	\$31,167	-\$2,890
Manufacturing	175,589	61,803	35.2	\$40,845	\$49,947	\$9,102
Wholesale Trade	59,654	11,153	18.7	\$42,928	\$40,721	-\$2,206
Retail Trade	152,224	30,713	20.2	\$20,018	\$21,507	\$1,489
Transportation and Warehousing	39,351	6,512	16.5	\$32,301	\$30,328	-\$1,974
Information	48,925	6,834	14.0	\$49,163	\$32,010	-\$17,153
Finance and Insurance	54,401	10,104	18.6	\$44,307	\$38,092	-\$6,215
Real Estate and Rental and Leasing	14,977	3,516	23.5	\$26,485	\$23,989	-\$2,496
Professional and Technical Services	51,274	8,397	16.4	\$43,187	\$39,247	-\$3,940
Management of Companies and Enterprises	10,896	2,867	26.3	\$53,175	\$60,237	\$7,062
Administrative and Waste Services	63,024	15,918	25.3	\$23,554	\$21,812	-\$1,742
Educational Services	9,721	3,431	35.3	\$26,170	\$27,174	\$1,004
Health Care and Social Assistance	142,112	33,008	23.2	\$29,663	\$32,659	\$2,996
Arts, Entertainment and Recreation	13,572	3,193	23.5	\$13,764	\$12,902	-\$863
Accommodation and Food Services	96,035	21,952	22.9	\$10,932	\$10,906	-\$25
Other Services, except Public Administration	38,437	7,392	19.2	\$21,447	\$21,092	-\$356
Government	237,236	40,025	16.9	\$29,881	\$31,201	\$1,320

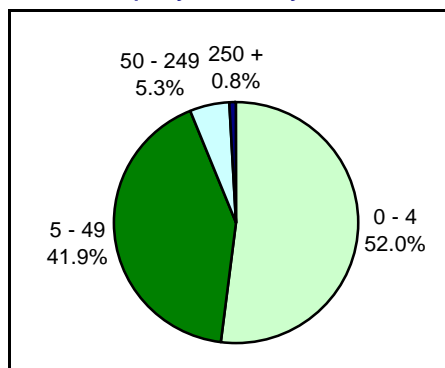
Source: Kansas Department of Labor, Labor Market Information Services. Twelve month average for the third quarter 2002 through the second quarter 2003.

Note: Columns do not add due to rounding.

Employment and wage data are extracted from tax documents submitted by employers subject to the Kansas Employment Security Law. While this is not a measure of all the employment in the state, these reports include the most accurate employment and wage data available.

Data now are being presented using the North American Industry Classification System (NAICS). With this classification system, establishments are grouped together, first in industry sectors, and then in industry sub-sectors, based on their production processes.

Local Area IV
Employment by Size



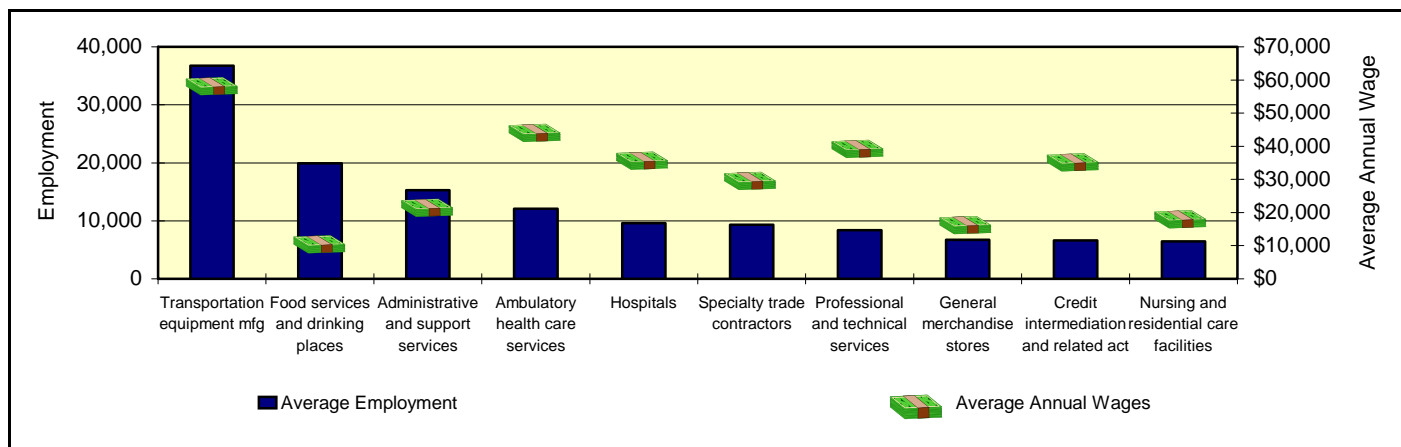
Source: Kansas Department of Labor, Labor Market Information Services. June 2003.

More than 35 percent of all Manufacturing and Educational services in Kansas is in Local Area IV. Wages in these two sectors, as well as five others, are higher in Local Area IV than the statewide average wage. The total average wage for Area IV is higher than the total average statewide wage. The industry in Local Area IV with the lowest percentage employment statewide is Agriculture, Forestry, Fishing and Hunting.

A total of 115 employers in Local Area IV, or 0.8 percent, have 250 or more employees. Approximately 5.3 percent, or nearly 800 employers, have 50 – 249 employees.



Local Area IV Top 10 Industry Sub-Sectors by Employment



Source: Kansas Department of Labor, Labor Market Information Services. Twelve month average for the third quarter 2002 through the second quarter 2003.

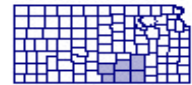
Three of the top ten sub-sectors in Local Area IV are in Health Care and Social Assistance. The remaining seven represent different sectors. The average wage for five of the top ten sub-sectors is greater than the statewide average wage. They are: Transportation Equipment Mfg., Ambulatory Health Care Services, Hospitals, Professional & Technical Services and Credit Intermediation & Related Activities.

Local Area IV Employment Forecast by Industry 2000-2010

Industry	Average Annual Employment		Change	
	2000	2010	Actual	Percent
Total	330,850	380,650	49,800	15.1
Agriculture, Forestry, & Fishing	5,160	5,620	460	8.9
Mining	1,430	660	-770	-53.8
Construction	15,960	18,930	2,970	18.6
Manufacturing	75,860	82,730	6,870	9.1
Transportation, Comm & Public Utilities	14,650	15,530	880	6.0
Trade	68,830	80,230	11,400	16.6
Wholesale	16,150	18,480	2,330	14.4
Retail	52,680	61,750	9,070	17.2
Financial, Insurance, Real Estate	13,320	15,070	1,750	13.1
Services	100,170	122,940	22,770	22.7
Self-Employed and Unpaid Family Workers	18,880	20,000	1,120	5.9
Private Households	1,320	1,400	80	6.1
Government	15,270	17,540	2,270	14.9

Source: Kansas Department of Labor, Labor Market Information Services. This data is for the South Central Kansas region from the Kansas Occupational Outlook 2010, which includes Harvey County.

Historical trends were used to produce industry employment projections. These projections illustrate the projected changes in industry divisions during the ten-year period from 2000 to 2010. Total employment in Local Area IV is expected to grow 15.1 percent by the year 2010. The Services industry is expected to lead in job creation with an increase of almost 23,000 jobs, resulting in a 22.7 percent increase. Conversely, the Mining industry is projected to decrease by 770 jobs, or 53.8 percent.



Commuting pattern data were compiled from the Census 2000 responses to the long-form questionnaire about where people work.

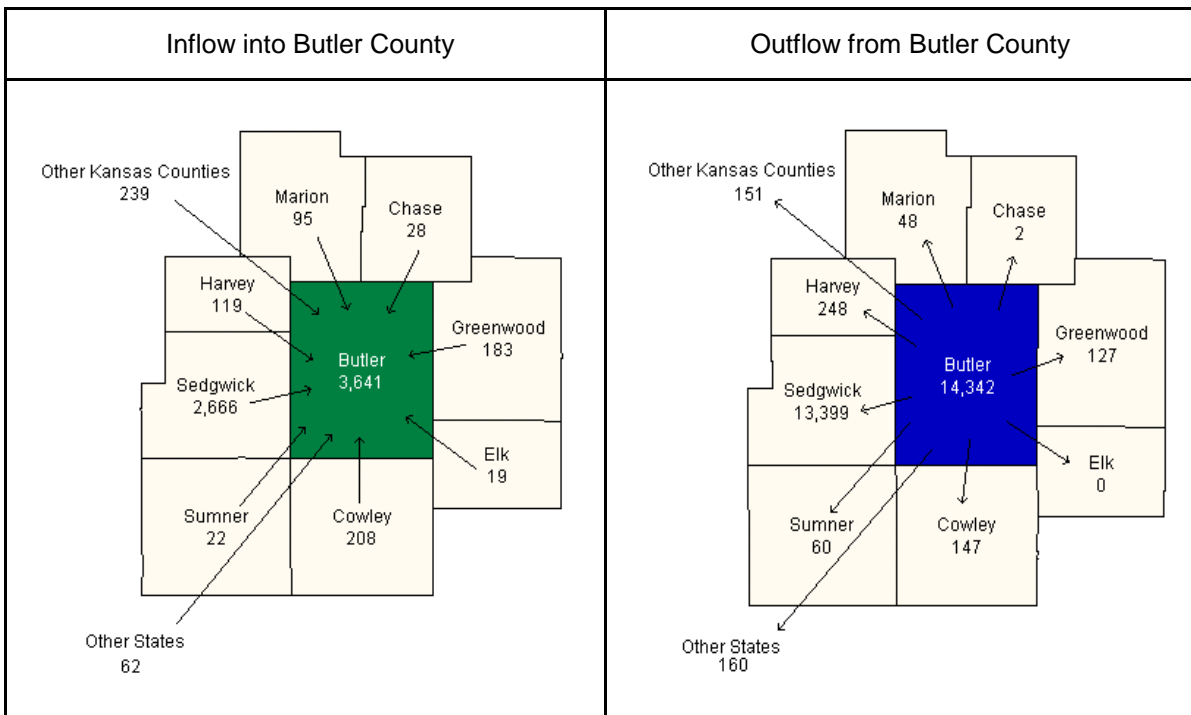
In 2000, 13,447 individuals both lived and worked in Butler County. Individuals from other counties and states commuting to work in Butler County totaled 3,641. A total of 14,342 Butler County residents were employed outside the county. The largest labor exchange was between Butler County and Sedgwick County. Over 73 percent of the individuals commuting to Butler County resided in Sedgwick County and 93 percent of those individuals who traveled from Butler County to work elsewhere went to Sedgwick County.

According to these 2000 Census statistics, 13,381 individuals both lived and worked in Cowley County. Almost 29 percent of those commuters who lived outside of Cowley County lived in Oklahoma and over 27 percent lived in Sumner County. Over 64 percent of Cowley County residents drove to Sedgwick County to work.

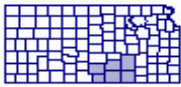
In 2000, the number of individuals who both lived and worked in Sedgwick County totaled 210,859. A total of 29,474 individuals worked in Sedgwick County but lived outside the county. There were 7,740 Sedgwick County residents who worked outside the county. As previously stated, the largest labor exchange was between Butler County and Sedgwick County. Over 45 percent of the individuals who lived outside the county lived in Butler County and 34 percent of the individuals who lived in Sedgwick County and worked elsewhere worked in Butler County.

Commuting pattern data for other counties can be accessed on the U.S. Census Bureau Web site at www.census.gov. Labor Market Information Services can provide assistance with obtaining this data.

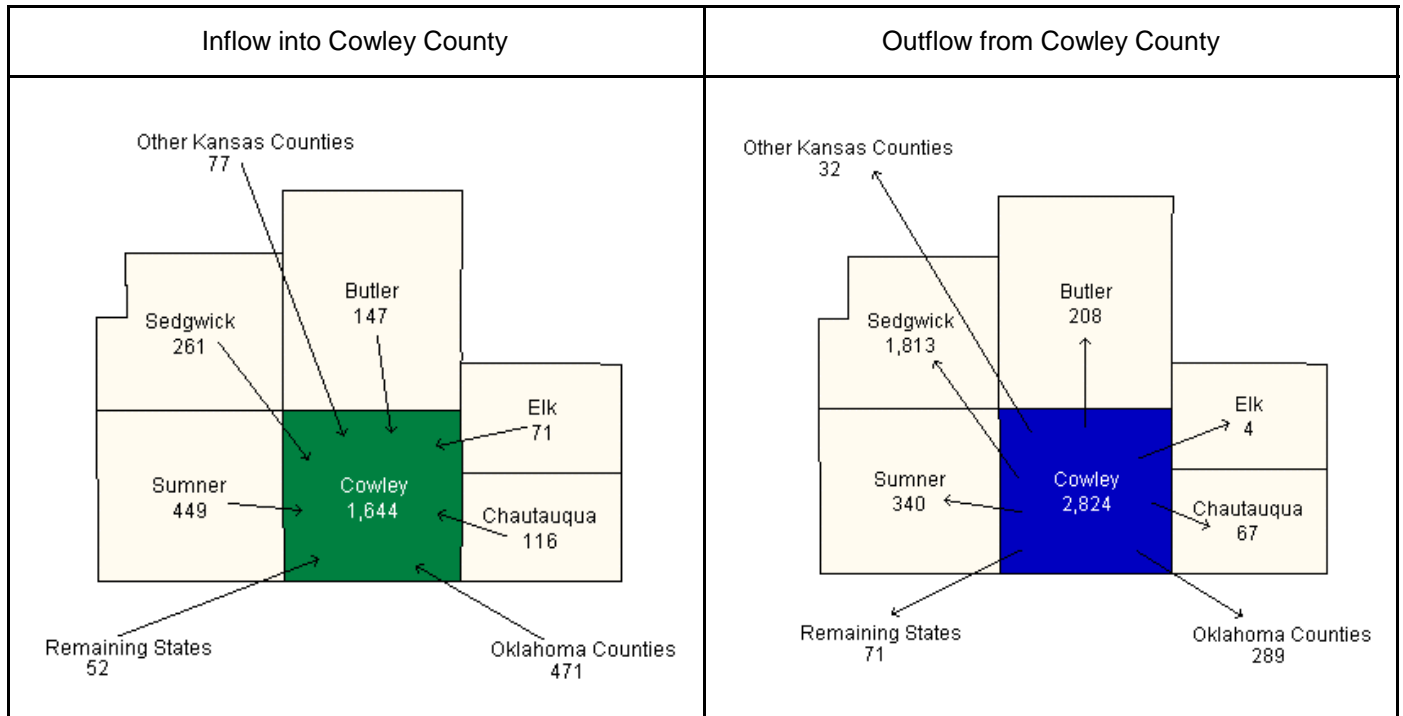
Butler County Commuting Patterns



Source: U.S. Census Bureau. 2000 Census.

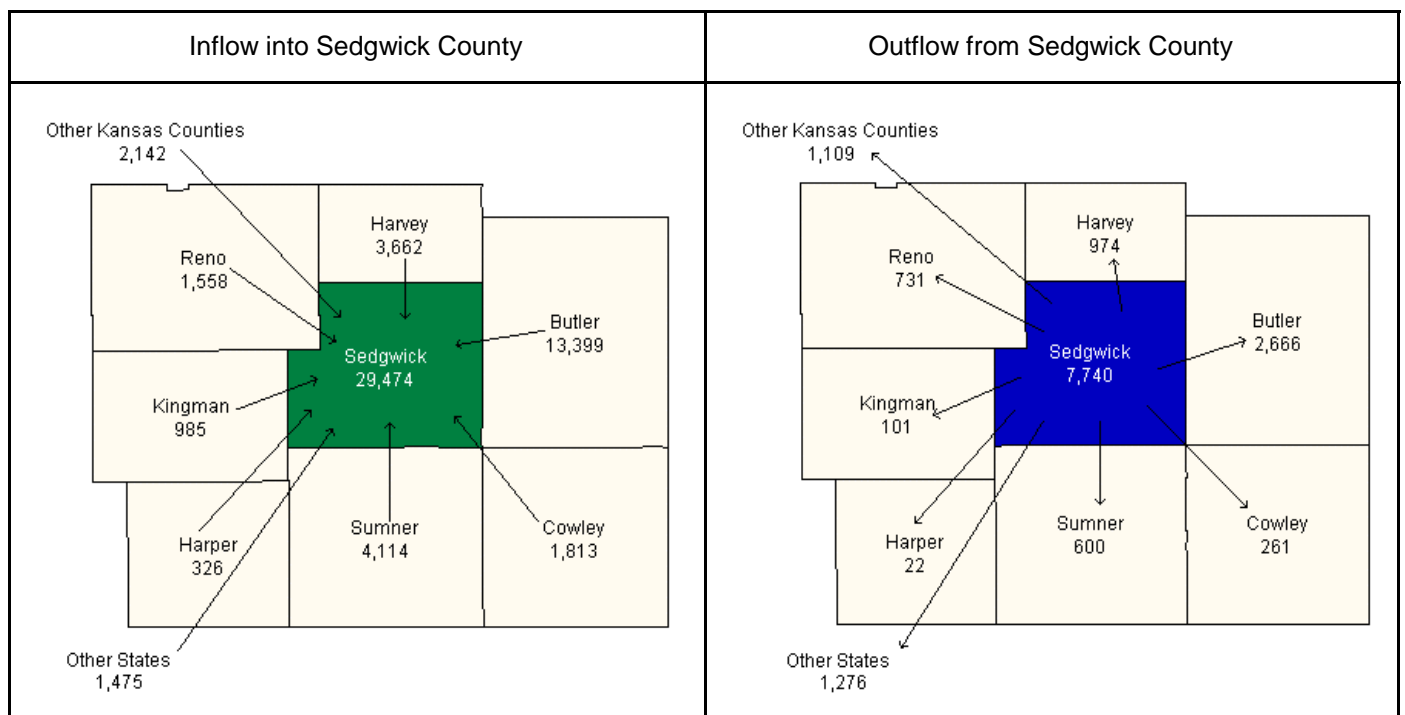


Cowley County
Commuting Patterns



Source: U.S. Census Bureau. 2000 Census.

Sedgwick County
Commuting Patterns



Source: U.S. Census Bureau. 2000 Census.



Occupational Employment Statistics (OES) is a program of the U.S. Department of Labor, Bureau of Labor Statistics. Under this program, Labor Market Information Services collects annual occupational and wage information from employers and produces occupational data for the state and seven regions in Kansas.

The boundaries used for the regions under the OES program differ slightly from those used for the WIA Local Areas. The occupational outlook data on the following pages for Local Area IV is of the OES Southcentral region, which includes Harvey County.

Local Area IV Average Annual Employment and Job Openings 2000-2010

Occupational Category	Average Annual Employment		Annual Job Openings			
	2000	2010	Actual	Percent	Replacements	Total
Total	51,330	60,110	8,780	17.1%	7,940	126,551
Management	19,320	22,210	2,890	15.0%	3,280	6,170
Business & Financial	10,560	11,820	1,260	11.9%	1,730	2,990
Computer & Mathematical	6,470	9,350	2,880	44.5%	550	3,430
Architecture & Engineering	8,150	8,660	510	6.3%	1,190	1,700
Life, Physical, & Social Science	1,910	2,030	120	6.3%	530	650
Community & Social Services	3,150	4,070	920	29.2%	510	1,430
Legal	1,770	1,970	200	11.3%	150	350
Education, Training, & Library	15,850	18,280	2,430	15.3%	3,500	5,930
Arts, Design, Entertainment, Sports, & Media	4,320	5,110	790	18.3%	730	1,520
Healthcare Practitioner & Technical	15,260	20,050	4,790	31.4%	3,260	8,050
Healthcare Support	8,970	12,230	3,260	36.3%	1,570	4,830
Protective Service	4,480	5,200	720	16.1%	1,120	1,840
Food Preparation & Serving Related	24,500	29,750	5,250	21.4%	11,271	16,521
Building & Grounds Cleaning & Maintenance	11,950	13,880	1,930	16.2%	2,330	4,260
Personal Care & Service	8,830	11,460	2,630	29.8%	2,190	4,820
Sales & Related	31,470	36,410	4,940	15.7%	9,950	14,890
Office & Administrative Support	52,710	57,320	4,610	8.7%	10,960	15,570
Farming, Fishing, & Forestry	580	600	20	3.4%	200	220
Construction & Extraction	19,590	22,240	2,650	13.5%	3,550	6,200
Installation, Maintenance, & Repair	15,610	17,210	1,600	10.2%	2,850	4,450
Production	43,970	47,560	3,590	8.2%	9,670	13,260
Transportation & Material Moving	21,430	23,240	1,810	8.4%	5,660	7,470

Source: Kansas Department of Labor, Labor Market Information Services. This data is for the Southcentral Kansas region from the Kansas Occupational Outlook 2010, which includes Harvey County.

Job openings are created either through growth or replacements. Growth occurs when the total number of jobs in an industry increases. For example, an increase in school age children may create a need for more teachers. A replacement opening, on the other hand, occurs when an individual leaves an occupation. A typical example is when a student graduates and quits his job as a food server to become an accountant. Note that neither of these sources of openings account for turnover as traditionally defined. Thus, for example a waitress who leaves restaurant A for restaurant B is not assumed to create a need for additional waitresses.



Between 2000 and 2010, an estimated 8,780 new job openings are expected in the ten-year period for Local Area IV. This means approximately 880 new job openings per year in Local Area IV. The largest number of new job openings, 5,250, is expected in the Food Preparation & Serving related occupational group. The smallest number of job openings, with an increase of only 20 jobs over the ten-year period, is expected in the Farming, Fishing & Forestry occupational group.

Job openings are created in two ways. Job growth is defined as new jobs that are created. Existing jobs vacated through retirement or other forms of separation are classified as replacements. This table compares the number of new job openings due to growth and job openings from replacement. Replacement jobs will be particularly significant in the next decade as the "baby boomers" reach retirement age.

Of the top ten occupations adding the most jobs in Local Area IV, only Registered Nurses requires a college education. Nursing Aides, Orderlies, and Attendants may require some vocational technical training, while the rest of the occupations on this list do not normally require any education beyond high school.

Registered Nurses is also by far the highest paying job in Local Area IV of the top ten occupations adding the most jobs, at \$40,146.

Local Area IV
Top 10 Occupations Adding the Most Jobs
2000-2010

Occupational Title	Average Annual Employment		Change		Average Annual Wages
	2000	2010	Actual	Percent	
Total	48,820	61,790	12,970	26.6	\$23,049
Combined Food Preparation & Serving Workers, Including Fast Food	5,570	7,590	2,020	36.3	\$14,592
Registered Nurses	5,270	6,960	1,690	32.1	\$40,146
Waiters & Waitresses	5,050	6,510	1,460	28.9	\$14,955
Nursing Aides, Orderlies, & Attendants	4,530	5,930	1,400	30.9	\$20,612
Cashiers	6,710	7,970	1,260	18.8	\$15,378
Retail Salespersons	8,190	9,450	1,260	15.4	\$22,171
Customer Service Representatives	4,010	5,180	1,170	29.2	\$26,199
Personal & Home Care Aides	1,830	2,820	990	54.1	\$17,567
Office Clerks, General	6,610	7,510	900	13.6	\$21,291
Computer Support Specialists	1,050	1,870	820	78.1	\$37,574

Source: Kansas Department of Labor, Labor Market Information Services. This data is for the Southcentral Kansas region from the Kansas Occupational Outlook 2010, which includes Harvey County. The average annual wage is from the Local Area IV Wage Survey.

Data from this study also assist with determining what occupations are considered to be in high demand. To be considered as a high demand occupation, the occupation must have 5,000 or more projected total job openings. There are no occupations in Local Area IV that met this criterion.

Additional outlook information for the state and other areas can be found in the *Kansas Occupational Outlook 2010* and on the LMIS Web site at www.laborstats.org.



Local Area IV Fast Growing Occupations 2000-2010

Occupational Title	Average Annual Employment		Change		Average Annual Wages
	2000	2010	Actual	Percent	
Total	12,760	18,990	6,230	48.8	\$32,950
Computer Support Specialists	1,050	1,870	820	78.1	\$37,574
Medical Assistants	670	1,140	470	70.1	\$21,208
Computer Software Engineers, Applications	790	1,340	550	69.6	\$71,897
Personal & Home Care Aides	1,830	2,820	990	54.1	\$17,567
Home Health Aides	930	1,410	480	51.6	\$19,642
Computer Systems Analysts	1,220	1,800	580	47.5	\$61,500
Dental Assistants	700	1,020	320	45.7	\$24,763
Combined Food Preparation & Serving Workers, Including Fast Food	5,570	7,590	2,020	36.3	\$14,592
Registered Nurses	5,270	6,960	1,690	32.1	\$40,146
Nursing Aides, Orderlies, & Attendants	4,530	5,930	1,400	30.9	\$20,612

Source: Kansas Department of Labor, Labor Market Information Services. This data is for the Southcentral Kansas region from the Kansas Occupational Outlook 2010, which includes Harvey County. The average annual wage is from the Local Area IV Wage Survey.

Occupations adding the most jobs are not necessarily the occupations experiencing the fastest growth. This table shows the fastest growing occupations in the Local Area IV, or those growing by at least 30 percent. Occupations creating fewer than 200 jobs in the ten-year period are not included.

Computer Support Specialists is the fastest growing occupation in Local Area IV and Computer Software Engineers, Applications, is the highest paying.

Local Area IV Declining Occupations 2000-2010

Occupational Title	Average Annual Employment		Change	
	2000	2010	Actual	Percent
Total	8,400	8,030	-370	-4.4
Secretaries, Except Legal, Medical, & Executive	3,720	3,570	-150	-4.0
Data Entry Keyers	1,280	1,180	-100	-7.8
Inspectors, Testers, Sorters, Samplers, & Weighers	2,270	2,210	-60	-2.6
Electrical & Electronic Equipment Assemblers	1,130	1,070	-60	-5.3

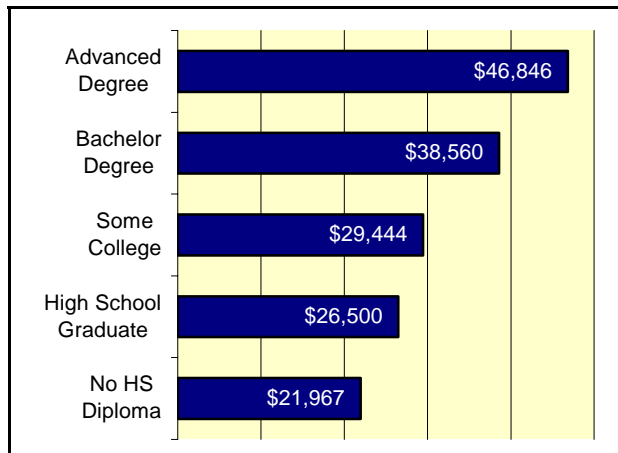
Source: Kansas Department of Labor, Labor Market Information Services. This data is for the Southcentral Kansas region from the Kansas Occupational Outlook 2010, which includes Harvey County.

Declining occupations are defined as those occupations having 1,000 or more employment in 2010 and a decrease in employment from 2000 to 2010. This table shows the four occupations that meet these criterion for Local Area IV.

Secretaries, Except Legal, Medical & Executive, is the occupation declining the most in Local Area IV, due largely to advances in technology and automation in office functions.



Kansas Median Earnings by Educational Attainment



Source: U.S. Census Bureau. Data from the 2000 Census. Workers 21 to 64 years.

Statistics indicate that earnings increase as a worker's level of education rises. The average earnings for an individual with a bachelor's degree in Kansas is 46 percent higher than an individual with a high school diploma. Nationally, a person with a bachelor's degree will generally earn 61 percent more money than one with only a high school diploma.

The recent statewide job vacancy survey reinforces this fact. Results from this study indicated that out of the job openings in Kansas, those that required a high school diploma or GED were paying an average of \$9.60 an hour, while those that required a bachelor's degree were paying an average of \$18.29 an hour. Additional information about this study can be found in the Job Vacancies section of this publication.

Many employers offer educational assistance in the form of time off from work or tuition reimbursement as an additional benefit to their employees. LMIS conducted a benefit survey last year in Johnson County and it indicated that 42 percent of employers offer some type of education assistance to their exempt employees, 36 percent offer some to their non-exempt employees and 11 percent to their part-time employees. The Workforce Investment Act provides funding for eligible individuals to attend training. Contact one of the Kansas Job Service/Workforce Centers listed on page 7 or access kansasjoblink.com to obtain more information about training assistance.

Local Area IV Higher Educational Institutions

School	City
Cowley County Community College	Arkansas City
Butler County Community College	El Dorado
Classic College of Hair Design	Wichita
Friends University	Wichita
J.G.P.T.A. Academy, Inc.	Wichita
Kansas School for Effective Learning Inc.	Wichita
Kansas School of Hair Styling	Wichita
Models & Images	Wichita
Newman University	Wichita
Norris Training Systems	Wichita
Vatterott College	Wichita
Vernons Kansas School of Cosmetology	Wichita
Wichita Area Technical School	Wichita
Wichita State University	Wichita
Wichita Technical Institute	Wichita
Xenon International School of Hair Design	Wichita
Southwestern College	Winfield

Source: Kansas Department of Education, the National Center for Education Statistics and www.kansasjoblink.com



Local Area IV Top 10 Occupations with the Most Job Vacancies

Job Title	Number of Vacancies	Job Vacancy Rate	Average Wage Offer**
Sheet Metal Workers	838	NA	\$ 16.16
Waiters and Waitresses	811	19.4%	\$ 6.18
Nursing Aides, Orderlies, & Attend	661	23.7%	\$ 7.46
Truck Driver, Heavy & Tractor-Trail	489	16.7%	\$ 19.18
Recreational Protective Service Wkr	298	NA	\$ 5.25
All Other Assemblers & Fabricators	293	NA	\$ 8.21
Driver/Sales Workers	251	36.4%	\$ 11.08
Janitor & Cleaner, Ex Maids & Hous	221	5.4%	\$ 6.90
First-Line Sup/Mgr of Fd Prep & Ser	186	10.6%	\$ 9.56
Retail Salespersons	157	2.1%	\$ 7.97

Source: Kansas Department of Labor, Labor Market Information Services.

**The wages are average hourly wages calculated from wages reported by employers who responded.

NA: Not available - Data were not available for this occupation.

In 2004, LMIS conducted a statewide study to provide job vacancy information for the state and each of the five Local Areas. Funding for the 2004 statewide study was secured from grant money received under the Workforce Investment Act. This data can be helpful with providing information about the current labor demands.

This survey revealed there were an estimated 8,505 job vacancies in Local Area IV during the second quarter of 2004.

Seventy-seven percent of the job vacancies in Local Area IV are considered to be full-time positions.

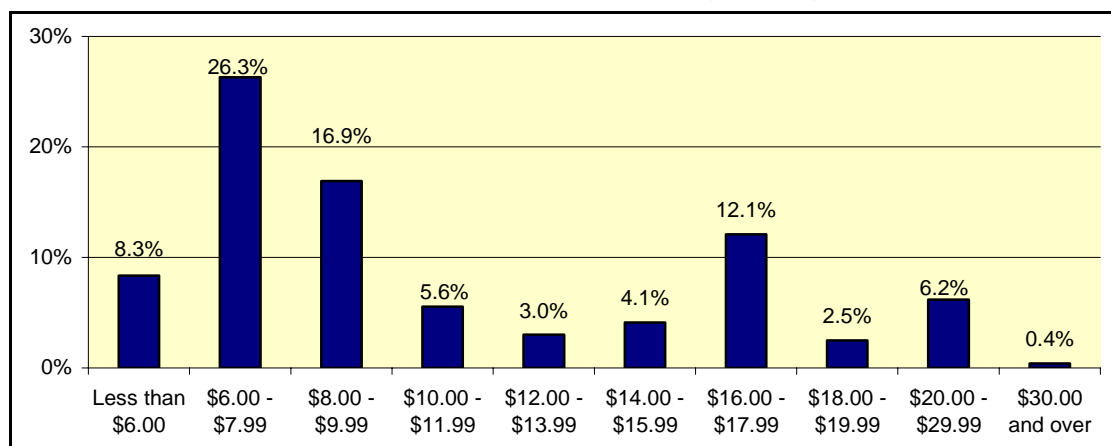
One measure of the workforce demand included in this analysis is the job vacancy rate. This rate is a computation of the number of job vacancies as a percent of all filled positions.

The job vacancy rate across all occupations in Local Area IV is 3.0 percent, or three job vacancies for every 100 filled positions.

The average wage offer for all job openings in Local Area IV is \$10.75. The average wage offer for a full-time position in this area is \$12.08 and the average for a part-time position is \$6.67.

Thirty-three percent of the job vacancies reported in Local Area IV pay at least \$10.00 an hour.

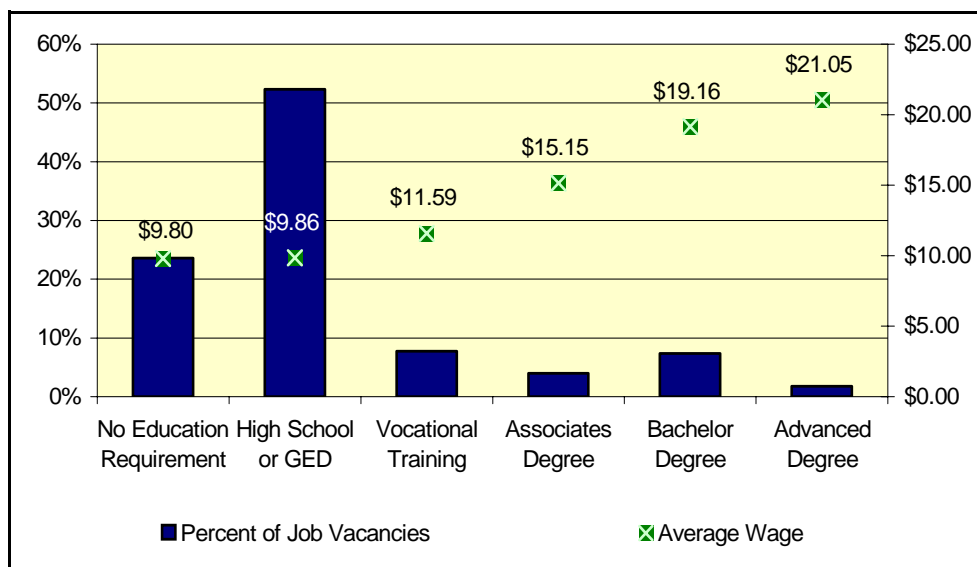
Local Area IV Job Vacancies by Hourly Wage Range



Source: Kansas Department of Labor, Labor Market Information Services. 2004 Kansas Job Vacancy Survey.



Local Area IV Job Vacancies by Required Education



Source: Kansas Department of Labor, Labor Market Information Services. 2004 Kansas Job Vacancy Survey.

Seventy-six percent of all job openings reported in Local Area IV do not require post-secondary education.

Twenty-one percent of the positions open-for-hire in this area require a post-secondary degree or vocational certificate. The average wage offer for these positions range from \$11.59, for positions that require a vocational certificate, to \$21.05, for positions that require an advanced degree.

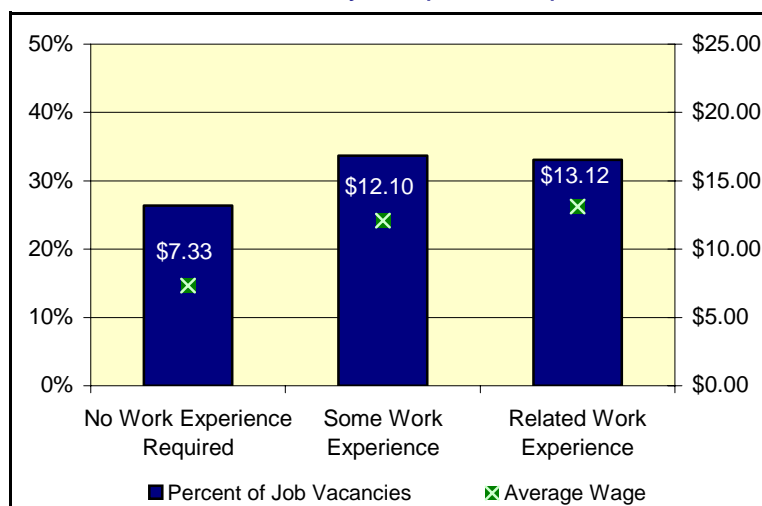
It is evident from the data of this study that the more education the position requires, the more it is likely to pay.

Eight percent of the job openings in Local Area IV do not require any specific education or work experience, labeling them as truly entry-level positions.

Thirty percent of the job vacancies in Local Area IV require a license or certificate. These vacancies include occupations such as Nursing Aids, Truck Drivers, Lifeguards, Registered Nurses, Teachers and Hairdressers.

The complete report of the *2004 Kansas Job Vacancy Survey* can be obtained on the LMIS Web Site at www.laborstats.org/reports/jvs2004. The results are available for the state and each of the five Local Areas.

Local Area IV Job Vacancies by Required Experience

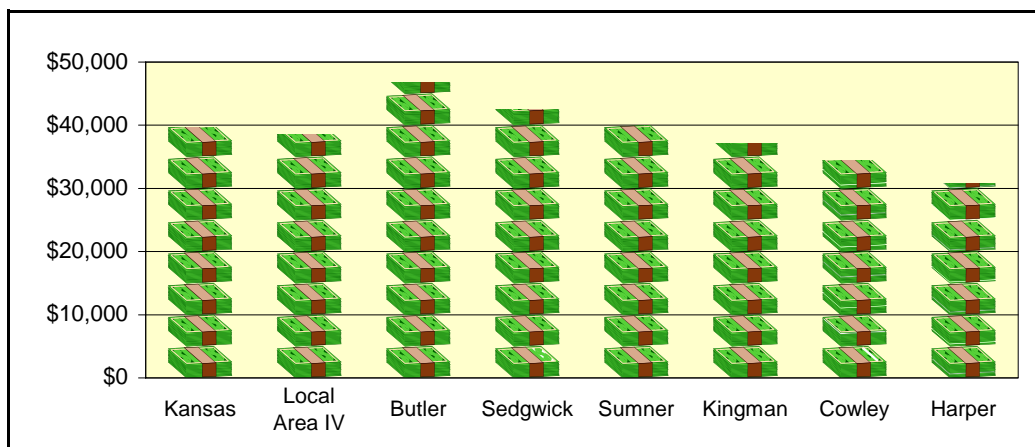


Source: Kansas Department of Labor, Labor Market Information Services. 2004 Kansas Job Vacancy Survey.



Median household income is one indicator that can be used to measure the wealth of the population of an area. It is determined by dividing all cases into two equal parts; one-half fall below the median and one-half exceed the median. In 1999, the average median household income for Local Area IV was \$38,577, slightly lower than the statewide average of \$39,726. Butler and Sedgwick counties ranked second and sixth in the state respectively.

Local Area IV
Median Household Income



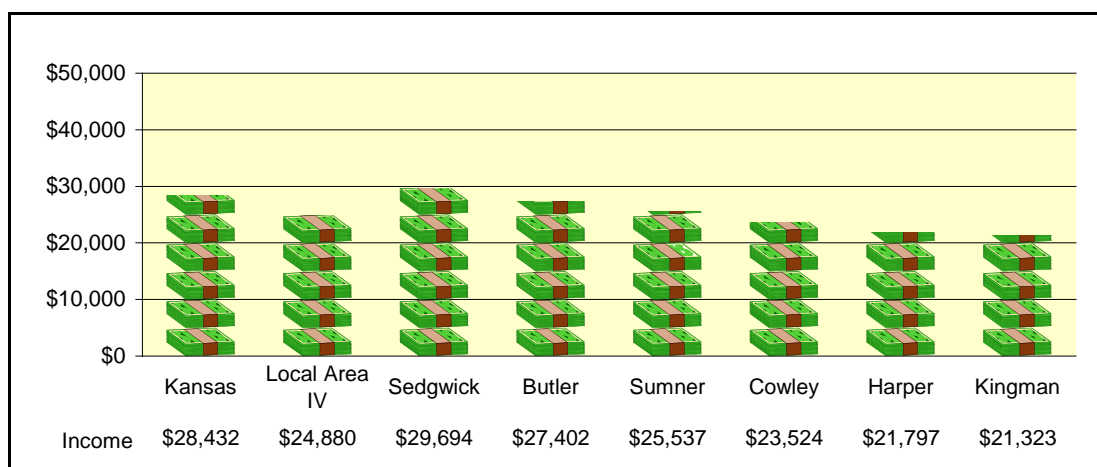
Source: U.S. Census Bureau. Estimates model 1999 income, released October 2002.

Per capita personal income is another measure of the wealth of an area's population, as well as an indicator of the economic health of an area. It is determined by dividing the total personal income of the county residents by the total population of the county.

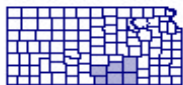
In 2001, the average per capita personal income of Local Area IV was \$24,880, which was \$3,552 lower than the statewide average of \$28,432.

Sedgwick County had the highest per capita personal income in this area and ranked third statewide.

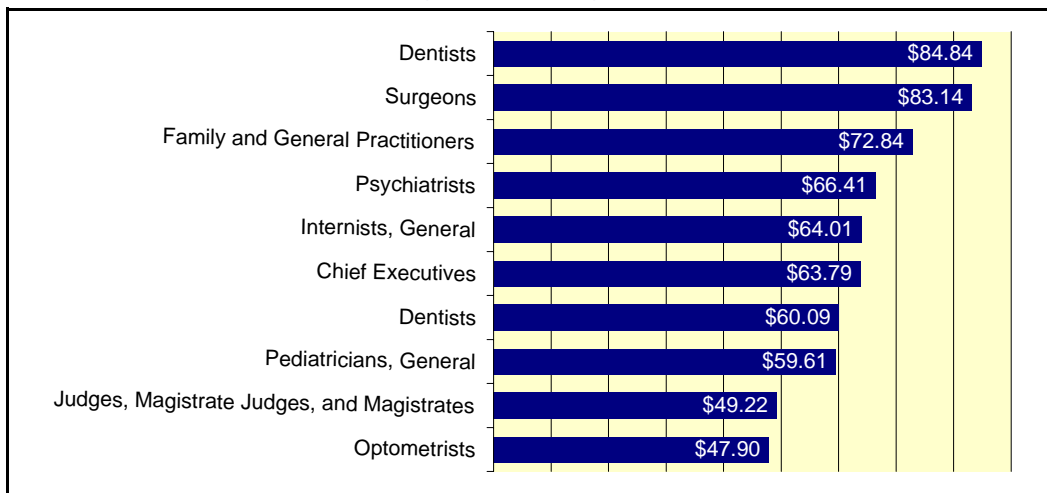
Local Area IV
Per Capita Personal Income



Source: U.S. Department of Commerce, Bureau of Economic Analysis. 2001 average.



Local Area IV
Top 10 Highest Paying Occupations



Source: Kansas Department of Labor, Labor Market Information Services. Average wages for fourth quarter 2003.

Eight of the top ten highest paying occupations in the fourth quarter of 2003 were in the Healthcare Practitioners and Technical occupational group.

Three of the top ten highest paying occupations were also among the top 10 in the other four areas. These occupations were Dentists, Family and General Practitioners and General Internists.

The table below lists selected occupations where the average wages were found to be higher in Area IV than the statewide average. This list represents ten occupations where a significant difference was present.

Wages for all occupations in Area IV can be compared to wages in the other local areas, metropolitan statistical areas (MSA) and to the state averages by accessing the LMIS Web site at www.laborstats.org.

Local Area IV
Selected Occupations with Wages Higher than the Statewide Average

Occupational Title	Area IV Mean Wage	State Mean Wage	Difference
Real Estate Brokers	\$41.28	\$25.78	\$15.50
Rehabilitation Counselors	\$20.77	\$10.99	\$9.78
Credit Analysts	\$31.37	\$22.61	\$8.76
Coin, Vending, and Amusement Machine Servicers and Repairers	\$22.55	\$13.83	\$8.72
Tax Examiners, Collectors, and Revenue Agents	\$29.38	\$20.91	\$8.47
Loan Counselors	\$22.45	\$14.34	\$8.11
Veterinarians	\$33.41	\$27.21	\$6.20
Personal Finance Advisors	\$36.38	\$30.33	\$6.05
Grinding and Polishing Workers, Hand	\$17.81	\$11.80	\$6.01
Jewelers and Precious Stone and Metal Workers	\$23.90	\$18.24	\$5.66

Source: Kansas Department of Labor, Labor Market Information Services. Fourth quarter 2003.



Occupational and wage data are collected under the Occupational Employment Statistics (OES) program of the United States Department of Labor. The Bureau of Labor Statistics contracts with Labor Market Information Services (LMIS), Kansas Department of Labor, to collect occupational and wage data from employers.

The Standard Occupational Classification (SOC) System is used to classify workers into occupational categories for the purposes of collecting, calculating and disseminating data. All workers are classified into one of more than 820 occupations according to their occupational definition. Together, these detailed occupations comprise 22 major occupational groups.

The *Kansas Wage Survey* continues to be the most requested publication among those produced by Labor Market Information Services. Wage data is updated annually and includes wage data for the state and the four Metropolitan Statistical Areas (MSA), the balance of state and the local areas.

Additional information about the wage survey can be found in the *2004 Kansas Wage Survey* or on the LMIS Web site at www.laborstats.org.

Explanation of Data Wages by Occupation

Code—The six digit code assigned to occupations from the Occupational Employment Statistics (OES) Program as defined in the SOC manual.

Occupational Title—The title assigned to the occupation from the OES Program as defined in the SOC manual.

Estimated Employment—Estimates of total wage and salary employment by occupation from the fourth quarter of 2002.

Mean Wage —The estimated total wages for an occupation divided by its employment. Updated to the fourth quarter of 2003.

Median Wage—The estimated 50th percentile of the distribution of wages. Updated to the fourth quarter of 2003.

Annual Wages—Listed on page 33. Wages reported by specific occupational groups who traditionally work less than 2,080 hours each year. Updated to the fourth quarter of 2003.

Definition of Occupational Titles—The definitions and illustrative examples of each occupation listed can be found in the *Kansas Wage Survey* or on the LMIS Web site at www.laborstats.org.

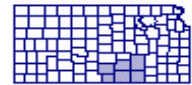
The following is a sample of the occupational data from Local Area IV. Illustrated are the mean and median hourly wages for Accountants and Auditors and the estimated number of employees for this region. This occupation can be found under the occupational group, Business and Financial Operations Occupations, listed on page 21.

Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
Management Occupations				
13-2011	Accountants and Auditors	1,640	\$24.77	\$23.54

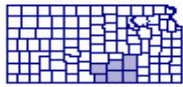


**Local Area IV
Wages by Occupation**

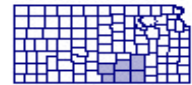
Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
Management Occupations				
11-1011	Chief Executives	820	\$63.79	\$55.96
11-1021	General and Operations Managers	4,730	\$36.06	\$30.23
11-1031	Legislators	140	\$19.06	\$17.20
11-2011	Advertising and Promotions Managers	120	\$27.93	\$23.62
11-2021	Marketing Managers	260	\$40.10	\$36.62
11-2022	Sales Managers	670	\$36.28	\$33.77
11-2031	Public Relations Managers	120	\$27.47	\$23.67
11-3011	Administrative Services Managers	490	\$26.23	\$24.05
11-3021	Computer and Information Systems Managers	450	\$38.55	\$36.23
11-3031	Financial Managers	1,170	\$34.55	\$32.46
11-3040	Human Resources Managers	410	\$31.78	\$29.77
11-3051	Industrial Production Managers	490	\$41.23	\$40.16
11-3061	Purchasing Managers	330	\$32.08	\$32.05
11-3071	Transportation, Storage, and Distribution Managers	170	\$29.53	\$26.83
11-9021	Construction Managers	430	\$30.91	\$28.45
11-9031	Education Administrators, Preschool and Child Care Center/Program	100	\$23.25	\$20.71
11-9033	Education Administrators, Postsecondary	200	\$26.97	\$21.00
11-9041	Engineering Managers	530	\$45.63	\$45.52
11-9051	Food Service Managers	780	\$16.45	\$15.90
11-9061	Funeral Directors	50	\$24.93	\$21.85
11-9081	Lodging Managers	40	\$17.66	\$15.60
11-9111	Medical and Health Services Managers	580	\$33.44	\$27.47
11-9121	Natural Sciences Managers	20	\$37.35	\$31.46
11-9131	Postmasters and Mail Superintendents	70	\$22.59	\$22.80
11-9141	Property, Real Estate, and Community Association Managers	230	\$19.32	\$17.26
11-9151	Social and Community Service Managers	200	\$22.29	\$19.55
11-9199	Managers, All Other	620	\$30.84	\$28.52
Business and Financial Operations Occupations				
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	650	\$24.71	\$24.19
13-1031	Claims Adjusters, Examiners, and Investigators	300	\$21.39	\$21.25
13-1032	Insurance Appraisers, Auto Damage	30	\$21.68	\$20.47
13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	290	\$22.02	\$19.48
13-1051	Cost Estimators	600	\$23.65	\$23.40
13-1071	Employment, Recruitment, and Placement Specialists	250	\$21.57	\$18.60
13-1072	Compensation, Benefits, and Job Analysis Specialists	300	\$23.99	\$23.15
13-1073	Training and Development Specialists	390	\$21.66	\$19.61
13-1121	Meeting and Convention Planners	N/A	\$14.49	\$14.26
13-1199	Business Operations Specialists, All Other	1,340	\$24.71	\$23.57
13-2011	Accountants and Auditors	1,640	\$24.77	\$23.54
13-2021	Appraisers and Assessors of Real Estate	70	\$19.18	\$17.14
13-2031	Budget Analysts	100	\$25.30	\$24.54
13-2041	Credit Analysts	60	\$31.37	\$26.42



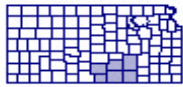
Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
13-2051	Financial Analysts	270	\$26.99	\$26.01
13-2052	Personal Financial Advisors	160	\$36.38	\$25.27
13-2053	Insurance Underwriters	110	\$23.14	\$20.43
13-2061	Financial Examiners	60	\$28.60	\$26.93
13-2072	Loan Officers	540	\$22.45	\$19.45
13-2081	Tax Examiners, Collectors, and Revenue Agents	90	\$29.38	\$29.97
13-2082	Tax Preparers	50	\$17.81	\$17.46
13-2099	Financial Specialists, All Other	200	\$23.12	\$19.98
Computer and Mathematical Occupations				
15-1021	Computer Programmers	720	\$27.16	\$26.80
15-1031	Computer Software Engineers, Applications	530	\$34.57	\$31.63
15-1032	Computer Software Engineers, Systems Software	320	\$34.93	\$34.57
15-1041	Computer Support Specialists	1,300	\$18.07	\$17.43
15-1051	Computer Systems Analysts	1,660	\$29.57	\$28.98
15-1061	Database Administrators	170	\$28.45	\$26.61
15-1071	Network and Computer Systems Administrators	480	\$24.67	\$25.33
15-1081	Network Systems and Data Communications Analysts	170	\$26.02	\$24.86
15-1099	Computer Specialists, All Other	160	\$31.99	\$29.86
Architecture and Engineering Occupations				
17-1011	Architects, Except Landscape and Naval	110	\$26.58	\$25.43
17-1012	Landscape Architects	20	\$20.96	\$19.41
17-1022	Surveyors	50	\$18.52	\$19.24
17-2041	Chemical Engineers	90	\$34.44	\$32.75
17-2051	Civil Engineers	310	\$27.02	\$25.56
17-2061	Computer Hardware Engineers	N/A	\$31.98	\$31.77
17-2071	Electrical Engineers	410	\$30.92	\$30.68
17-2072	Electronics Engineers, Except Computer	N/A	\$30.64	\$30.01
17-2081	Environmental Engineers	N/A	\$24.93	\$24.68
17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	110	\$25.55	\$24.70
17-2112	Industrial Engineers	680	\$28.12	\$26.79
17-2131	Materials Engineers	60	\$30.86	\$29.56
17-2141	Mechanical Engineers	790	\$29.71	\$28.92
17-2171	Petroleum Engineers	40	\$39.93	\$41.49
17-3011	Architectural and Civil Drafters	120	\$16.91	\$16.93
17-3013	Mechanical Drafters	170	\$16.69	\$16.07
17-3022	Civil Engineering Technicians	150	\$17.40	\$15.85
17-3023	Electrical and Electronic Engineering Technicians	370	\$18.35	\$18.87
17-3025	Environmental Engineering Technicians	20	\$22.26	\$21.72
17-3027	Mechanical Engineering Technicians	150	\$19.27	\$18.85
17-3099	All Other Drafters, Engineering, and Mapping Technicians	300	\$20.76	\$21.63
Life, Physical, and Social Science Occupations				
19-1010	Agricultural and Food Scientists	N/A	\$20.53	\$17.86
19-1031	Conservation Scientists	10	\$22.93	\$24.38
19-1099	Life Scientists, All Other	N/A	\$20.36	\$19.60
19-2031	Chemists	90	\$27.39	\$27.82
19-2041	Environmental Scientists and Specialists, Including Health	40	\$23.28	\$22.69



Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
19-2042	Geoscientists, Except Hydrologists and Geographers	40	\$25.65	\$23.72
19-3021	Market Research Analysts	150	\$24.31	\$21.22
19-3031	Clinical, Counseling, and School Psychologists	270	\$25.21	\$22.11
19-3099	Social Scientists and Related Workers, All Other	40	\$25.57	\$25.18
19-4011	Agricultural and Food Science Technicians	50	\$14.58	\$13.42
19-4031	Chemical Technicians	170	\$20.89	\$23.10
19-4041	Geological and Petroleum Technicians	20	\$23.39	\$23.79
19-4091	Environmental Science and Protection Technicians, Including Health	80	\$18.11	\$17.06
19-4099	Life, Physical, and Social Science Technicians, All Other	50	\$19.17	\$18.68
Community and Social Services Occupations				
21-1011	Substance Abuse and Behavioral Disorder Counselors	60	\$12.96	\$11.39
21-1012	Educational, Vocational, and School Counselors	440	\$18.54	\$20.40
21-1013	Marriage and Family Therapists	30	\$20.77	\$17.59
21-1021	Child, Family, and School Social Workers	530	\$15.11	\$14.62
21-1022	Medical and Public Health Social Workers	170	\$17.95	\$17.72
21-1023	Mental Health and Substance Abuse Social Workers	200	\$15.10	\$15.17
21-1091	Health Educators	70	\$14.67	\$13.72
21-1092	Probation Officers and Correctional Treatment Specialists	90	\$15.48	\$15.58
21-1093	Social and Human Service Assistants	510	\$11.13	\$10.84
21-2011	Clergy	40	\$18.71	\$18.61
21-9099	All Other Counselors, Social and Religious Workers	180	\$20.23	\$23.06
Legal Occupations				
23-1011	Lawyers	660	\$41.68	\$33.76
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	20	\$37.81	\$34.21
23-1023	Judges, Magistrate Judges, and Magistrates	60	\$49.22	\$50.77
23-2011	Paralegals and Legal Assistants	380	\$15.74	\$14.59
23-2091	Court Reporters	50	\$19.65	\$19.37
23-2093	Title Examiners, Abstractors, and Searchers	N/A	\$16.84	\$14.63
23-9099	All Other Legal and Related Workers	240	\$19.61	\$17.20
Education, Training, and Library Occupations				
25-1194	Vocational Education Teachers, Postsecondary	170	\$16.91	\$16.31
25-2011	Preschool Teachers, Except Special Education	400	\$10.57	\$9.49
25-3011	Adult Literacy, Remedial Education, and GED Teachers and Instructors	N/A	\$17.05	\$15.83
25-3021	Self-Enrichment Education Teachers	410	\$15.94	\$14.74
25-4010	Archivists, Curators, and Museum Technicians	30	\$14.21	\$14.98
25-4021	Librarians	360	\$18.66	\$18.97
25-4031	Library Technicians	110	\$11.65	\$11.54
25-9021	Farm and Home Management Advisors	40	\$20.33	\$20.41
25-9031	Instructional Coordinators	N/A	\$21.56	\$21.24
25-9199	Education, Training, and Library Workers, All Other	30	\$12.56	\$11.69
Arts, Design, Entertainment, Sports, and Media Occupations				
27-1011	Art Directors	40	\$24.04	\$24.04
27-1014	Multi-Media Artists and Animators	30	\$16.38	\$16.57
27-1021	Commercial and Industrial Designers	90	\$19.72	\$19.43
27-1023	Floral Designers	240	\$8.32	\$8.19
27-1024	Graphic Designers	330	\$16.70	\$16.23



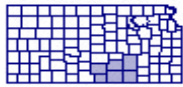
Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
27-1025	Interior Designers	90	\$16.20	\$15.45
27-1026	Merchandise Displayers and Window Trimmers	110	\$14.47	\$13.93
27-1027	Set and Exhibit Designers	N/A	\$12.01	\$7.14
27-1099	All Other Art and Design Workers	20	\$14.16	\$11.06
27-2032	Choreographers	50	\$14.67	\$11.63
27-3010	Announcers	130	\$13.96	\$9.61
27-3031	Public Relations Specialists	N/A	\$17.79	\$16.38
27-3041	Editors	80	\$18.61	\$18.57
27-3043	Writers and Authors	40	\$25.29	\$22.05
27-3091	Interpreters and Translators	30	\$15.41	\$12.49
27-4012	Broadcast Technicians	30	\$13.21	\$13.18
27-4021	Photographers	230	\$14.80	\$13.11
Healthcare Practitioners and Technical Occupations				
29-1011	Chiropractors	170	\$38.37	\$34.55
29-1020	Dentists	40	\$60.09	N/A
29-1031	Dietitians and Nutritionists	60	\$19.91	\$19.35
29-1041	Optometrists	60	\$47.90	\$42.07
29-1051	Pharmacists	350	\$33.90	\$34.60
29-1062	Family and General Practitioners	150	\$72.84	\$64.78
29-1063	Internists, General	100	\$64.01	\$53.99
29-1065	Pediatricians, General	N/A	\$59.61	\$54.43
29-1066	Psychiatrists	N/A	\$66.41	\$67.24
29-1067	Surgeons	N/A	\$83.14	N/A
29-1071	Physician Assistants	190	\$30.69	\$30.87
29-1111	Registered Nurses	5,670	\$19.30	\$19.34
29-1122	Occupational Therapists	130	\$25.91	\$24.23
29-1123	Physical Therapists	160	\$29.40	\$27.25
29-1125	Recreational Therapists	20	\$14.40	\$14.60
29-1126	Respiratory Therapists	140	\$18.04	\$17.87
29-1127	Speech-Language Pathologists	210	\$22.56	\$21.67
29-1131	Veterinarians	60	\$33.41	\$28.14
29-1199	Health Diagnosing and Treating Practitioners, All Other	280	\$33.74	\$16.92
29-2011	Medical and Clinical Laboratory Technologists	400	\$18.78	\$18.24
29-2012	Medical and Clinical Laboratory Technicians	350	\$14.09	\$15.08
29-2021	Dental Hygienists	N/A	\$25.08	\$25.68
29-2031	Cardiovascular Technologists and Technicians	100	\$16.95	\$16.88
29-2032	Diagnostic Medical Sonographers	70	\$23.78	\$23.56
29-2033	Nuclear Medicine Technologists	30	\$23.70	\$23.15
29-2034	Radiologic Technologists and Technicians	380	\$16.65	\$16.62
29-2041	Emergency Medical Technicians and Paramedics	220	\$10.44	\$9.19
29-2052	Pharmacy Technicians	320	\$10.69	\$10.37
29-2055	Surgical Technologists	150	\$12.35	\$12.18
29-2056	Veterinary Technologists and Technicians	90	\$10.73	\$10.28
29-2061	Licensed Practical and Licensed Vocational Nurses	1,300	\$15.08	\$14.67
29-2071	Medical Records and Health Information Technicians	640	\$10.28	\$9.44
29-2081	Opticians, Dispensing	120	\$8.91	\$8.69



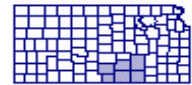
Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
29-2091	Orthotists and Prosthetists	N/A	\$14.31	\$12.70
29-9010	Occupational Health and Safety Specialists and Technicians	160	\$23.12	\$23.07
29-9199	All Other Health Professionals and Technicians	260	\$11.81	\$10.86
Healthcare Support Occupations				
31-1011	Home Health Aides	930	\$9.45	\$9.13
31-1012	Nursing Aides, Orderlies, and Attendants	2,790	\$9.91	\$9.85
31-2011	Occupational Therapist Assistants	N/A	\$16.82	\$17.75
31-2021	Physical Therapist Assistants	70	\$16.39	\$16.16
31-2022	Physical Therapist Aides	40	\$9.75	\$9.82
31-9011	Massage Therapists	50	\$14.06	\$10.69
31-9091	Dental Assistants	400	\$11.90	\$11.34
31-9092	Medical Assistants	1,050	\$10.19	\$10.12
31-9093	Medical Equipment Preparers	130	\$12.05	\$11.40
31-9094	Medical Transcriptionists	310	\$11.26	\$11.03
31-9095	Pharmacy Aides	160	\$8.94	\$8.95
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	180	\$8.25	\$7.88
31-9099	Healthcare Support Workers, All Other	250	\$11.66	\$10.88
Protective Service Occupations				
33-1011	First-Line Supervisors/Managers of Correctional Officers	10	\$24.00	\$23.88
33-1012	First-Line Supervisors/Managers of Police and Detectives	170	\$23.61	\$24.00
33-1099	First-Line Supervisors/Managers, Protective Service Workers, All Other	190	\$13.28	\$10.80
33-2011	Fire Fighters	750	\$13.66	\$13.49
33-3012	Correctional Officers and Jailers	470	\$12.76	\$12.52
33-3051	Police and Sheriff's Patrol Officers	1,740	\$14.87	\$14.84
33-9021	Private Detectives and Investigators	40	\$15.19	\$11.26
33-9032	Security Guards	1,880	\$9.97	\$8.94
33-9091	Crossing Guards	40	\$7.02	\$7.07
33-9099	Protective Service Workers, All Other	220	\$10.86	\$11.41
Food Preparation and Serving-Related Occupations				
35-1011	Chefs and Head Cooks	210	\$12.49	\$11.34
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	1,760	\$10.17	\$9.61
35-2011	Cooks, Fast Food	700	\$6.61	\$6.41
35-2012	Cooks, Institution and Cafeteria	980	\$8.80	\$8.59
35-2014	Cooks, Restaurant	1,490	\$8.95	\$8.54
35-2015	Cooks, Short Order	190	\$7.95	\$7.53
35-2021	Food Preparation Workers	1,600	\$7.79	\$7.70
35-3011	Bartenders	500	\$7.64	\$6.99
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	7,190	\$7.01	\$6.77
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	600	\$7.70	\$7.29
35-3031	Waiters and Waitresses	4,170	\$7.19	\$6.72
35-3041	Food Servers, Nonrestaurant	550	\$8.18	\$7.51
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	540	\$7.17	\$7.11
35-9021	Dishwashers	900	\$6.78	\$6.67
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	830	\$7.06	\$6.85
35-9099	Food Preparation and Serving Related Workers, All Other	N/A	\$8.48	\$8.33



Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
Building and Grounds Cleaning and Maintenance Occupations				
37-1011	First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	280	\$12.91	\$11.87
37-1012	First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	130	\$16.97	\$15.22
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	4,130	\$9.22	\$8.67
37-2012	Maids and Housekeeping Cleaners	1,620	\$7.69	\$7.44
37-2021	Pest Control Workers	170	\$13.10	\$12.83
37-3011	Landscaping and Groundskeeping Workers	1,350	\$9.92	\$9.13
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	90	\$9.85	\$9.42
37-9099	All Other Building and Grounds Cleaning and Maintenance Workers	60	\$9.97	\$8.69
Personal Care and Service Occupations				
39-1021	First-Line Supervisors/Managers of Personal Service Workers	150	\$13.33	\$11.75
39-2021	Nonfarm Animal Caretakers	210	\$8.00	\$6.90
39-3031	Ushers, Lobby Attendants, and Ticket Takers	180	\$7.94	\$6.98
39-3091	Amusement and Recreation Attendants	280	\$7.29	\$6.90
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	80	\$8.05	\$7.58
39-4011	Embalmers	30	\$15.19	\$11.08
39-4021	Funeral Attendants	50	\$11.39	\$11.24
39-5011	Barbers	20	\$17.17	\$17.62
39-5012	Hairdressers, Hairstylists, and Cosmetologists	750	\$10.91	\$9.84
39-5092	Manicurists and Pedicurists	30	\$9.77	\$9.09
39-5094	Skin Care Specialists	20	\$8.46	\$7.18
39-6012	Concierges	10	\$7.28	\$7.38
39-9011	Child Care Workers	1,000	\$7.59	\$7.66
39-9021	Personal and Home Care Aides	1,860	\$8.45	\$8.31
39-9031	Fitness Trainers and Aerobics Instructors	290	\$14.96	\$12.51
39-9032	Recreation Workers	520	\$10.47	\$10.16
39-9041	Residential Advisors	110	\$10.18	\$9.53
39-9099	Personal Care and Service Workers, All Other	N/A	\$11.26	\$10.99
Sales and Related Occupations				
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	2,560	\$15.96	\$13.77
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	490	\$27.83	\$23.39
41-2011	Cashiers	6,920	\$7.40	\$7.16
41-2021	Counter and Rental Clerks	1,100	\$9.27	\$8.76
41-2022	Parts Salespersons	570	\$12.52	\$11.77
41-2031	Retail Salespersons	7,380	\$10.66	\$8.27
41-3021	Insurance Sales Agents	350	\$24.72	\$19.38
41-3031	Securities, Commodities, and Financial Services Sales Agents	460	\$45.64	\$32.10
41-3041	Travel Agents	80	\$13.31	\$11.42
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	600	\$30.63	\$29.20
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,850	\$24.10	\$19.73
41-9011	Demonstrators and Product Promoters	90	\$10.63	\$8.62
41-9021	Real Estate Brokers	30	\$41.28	\$39.16
41-9022	Real Estate Sales Agents	160	\$16.88	\$15.47



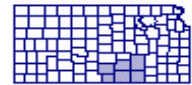
Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
41-9031	Sales Engineers	130	\$27.00	\$25.55
41-9041	Telemarketers	490	\$8.90	\$8.23
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	N/A	\$11.38	\$12.45
41-9099	Sales and Related Workers, All Other	1,200	\$20.02	\$18.36
Office and Administrative Support Occupations				
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	2,740	\$18.67	\$17.21
43-2011	Switchboard Operators, Including Answering Service	440	\$10.60	\$9.65
43-3011	Bill and Account Collectors	590	\$12.09	\$11.61
43-3021	Billing and Posting Clerks and Machine Operators	1,410	\$11.62	\$11.39
43-3031	Bookkeeping, Accounting, and Auditing Clerks	3,980	\$12.57	\$11.96
43-3051	Payroll and Timekeeping Clerks	440	\$13.86	\$13.40
43-3061	Procurement Clerks	260	\$17.33	\$17.32
43-3071	Tellers	1,410	\$9.99	\$9.83
43-4011	Brokerage Clerks	40	\$12.57	\$12.53
43-4021	Correspondence Clerks	20	\$10.95	\$10.48
43-4031	Court, Municipal, and License Clerks	230	\$11.29	\$10.50
43-4041	Credit Authorizers, Checkers, and Clerks	130	\$14.26	\$13.15
43-4051	Customer Service Representatives	4,780	\$12.60	\$11.18
43-4061	Eligibility Interviewers, Government Programs	320	\$14.98	\$14.80
43-4071	File Clerks	430	\$9.60	\$9.16
43-4081	Hotel, Motel, and Resort Desk Clerks	250	\$8.18	\$8.32
43-4111	Interviewers, Except Eligibility and Loan	550	\$11.91	\$11.18
43-4121	Library Assistants, Clerical	N/A	\$7.23	\$6.95
43-4131	Loan Interviewers and Clerks	320	\$12.05	\$11.95
43-4141	New Accounts Clerks	320	\$13.66	\$13.38
43-4151	Order Clerks	1,130	\$12.78	\$12.02
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	310	\$14.52	\$13.71
43-4171	Receptionists and Information Clerks	1,930	\$9.95	\$9.78
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	180	\$13.57	\$11.57
43-4999	All Other Financial, Information, and Record Clerks	840	\$12.84	\$11.98
43-5011	Cargo and Freight Agents	70	\$18.35	\$17.91
43-5021	Couriers and Messengers	350	\$9.81	\$10.10
43-5031	Police, Fire, and Ambulance Dispatchers	140	\$12.47	\$11.72
43-5032	Dispatchers, Except Police, Fire, and Ambulance	240	\$15.41	\$13.81
43-5041	Meter Readers, Utilities	90	\$11.14	\$11.47
43-5051	Postal Service Clerks	140	\$19.05	\$19.40
43-5052	Postal Service Mail Carriers	800	\$19.01	\$19.28
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	480	\$18.09	\$19.12
43-5061	Production, Planning, and Expediting Clerks	1,130	\$18.83	\$18.98
43-5071	Shipping, Receiving, and Traffic Clerks	2,300	\$16.22	\$13.46
43-5081	Stock Clerks and Order Fillers	3,350	\$10.58	\$9.61
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	320	\$17.46	\$16.77
43-5199	All Other Material Recording, Scheduling, Dispatching, and Distributing Workers	N/A	\$12.60	\$11.70



Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
43-6011	Executive Secretaries and Administrative Assistants	2,260	\$15.44	\$15.01
43-6012	Legal Secretaries	300	\$14.12	\$14.07
43-6013	Medical Secretaries	320	\$11.11	\$10.97
43-6014	Secretaries, Except Legal, Medical, and Executive	3,210	\$11.50	\$10.95
43-9011	Computer Operators	540	\$15.05	\$13.92
43-9021	Data Entry Keyers	2,030	\$11.98	\$12.02
43-9022	Word Processors and Typists	230	\$10.96	\$10.57
43-9031	Desktop Publishers	90	\$13.48	\$11.26
43-9041	Insurance Claims and Policy Processing Clerks	390	\$14.37	\$12.71
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	340	\$10.39	\$9.26
43-9061	Office Clerks, General	5,690	\$10.24	\$9.87
43-9071	Office Machine Operators, Except Computer	70	\$11.14	\$10.60
43-9111	Statistical Assistants	N/A	\$13.27	\$13.31
43-9999	All Other Secretaries, Administrative Assistants, and Other Office Support	300	\$15.34	\$14.41
Farming, Fishing, and Forestry Occupations				
45-2011	Agricultural Inspectors	50	\$15.99	\$14.04
45-2041	Graders and Sorters, Agricultural Products	N/A	\$11.83	\$11.55
45-2091	Agricultural Equipment Operators	N/A	\$12.66	\$12.54
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	40	\$8.98	\$8.26
45-2093	Farmworkers, Farm and Ranch Animals	N/A	\$11.63	\$10.50
Construction and Extraction Occupations				
47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	1,120	\$22.96	\$22.27
47-2021	Brickmasons and Blockmasons	100	\$21.25	\$21.48
47-2031	Carpenters	1,490	\$16.21	\$15.82
47-2041	Carpet Installers	30	\$14.63	\$15.19
47-2042	Floor Layers, Except Carpet, Wood, and Hard Tiles	30	\$11.54	\$11.17
47-2044	Tile and Marble Setters	N/A	\$14.29	\$13.13
47-2051	Cement Masons and Concrete Finishers	410	\$13.52	\$13.30
47-2061	Construction Laborers	2,270	\$10.96	\$10.72
47-2071	Paving, Surfacing, and Tamping Equipment Operators	100	\$12.02	\$10.80
47-2073	Operating Engineers and Other Construction Equipment Operators	670	\$13.71	\$13.08
47-2081	Drywall and Ceiling Tile Installers	110	\$17.20	\$16.36
47-2111	Electricians	1,340	\$19.70	\$20.06
47-2121	Glaziers	130	\$12.46	\$11.77
47-2130	Insulation Workers	N/A	\$14.96	\$13.51
47-2141	Painters, Construction and Maintenance	710	\$12.98	\$12.89
47-2151	Pipelayers	100	\$9.97	\$9.19
47-2152	Plumbers, Pipefitters, and Steamfitters	780	\$20.16	\$18.58
47-2161	Plasterers and Stucco Masons	120	\$17.25	\$16.74
47-2181	Roofers	160	\$13.43	\$13.39
47-2221	Structural Iron and Steel Workers	310	\$15.91	\$15.24
47-3011	Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	N/A	\$9.47	\$8.32
47-3012	Helpers--Carpenters	360	\$9.62	\$10.02
47-3013	Helpers--Electricians	160	\$10.00	\$9.64



Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
47-3014	Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons	70	\$9.86	\$10.04
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	340	\$11.14	\$10.26
47-3016	Helpers--Roofers	80	\$9.00	\$8.98
47-3019	Helpers, Construction Trades, All Other	40	\$12.12	\$12.14
47-4011	Construction and Building Inspectors	150	\$18.02	\$18.45
47-4021	Elevator Installers and Repairers	N/A	\$14.40	\$15.06
47-4041	Hazardous Materials Removal Workers	60	\$15.03	\$14.67
47-4051	Highway Maintenance Workers	N/A	\$11.07	\$10.75
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	20	\$13.55	\$10.50
47-4999	All Other Construction Trades and Related Workers	110	\$12.48	\$11.34
47-5013	Service Unit Operators, Oil, Gas, and Mining	N/A	\$12.80	\$12.19
47-5021	Earth Drillers, Except Oil and Gas	20	\$14.48	\$13.49
47-5071	Roustabouts, Oil and Gas	230	\$11.56	\$11.32
Installation, Maintenance, and Repair Occupations				
49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	1,240	\$24.36	\$23.95
49-2011	Computer, Automated Teller, and Office Machine Repairers	460	\$18.31	\$16.99
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	230	\$22.30	\$23.62
49-2091	Avionics Technicians	980	\$20.74	\$20.60
49-2092	Electric Motor, Power Tool, and Related Repairers	N/A	\$16.93	\$16.10
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	240	\$21.12	\$22.60
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	N/A	\$16.39	\$13.30
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	10	\$14.32	\$14.35
49-2097	Electronic Home Entertainment Equipment Installers and Repairers	40	\$14.89	\$15.06
49-2099	All Other Electrical and Electronic Equipment Mechanics, Installers, and Repairers	70	\$23.50	\$23.05
49-3011	Aircraft Mechanics and Service Technicians	2,260	\$20.58	\$20.56
49-3021	Automotive Body and Related Repairers	940	\$14.33	\$12.72
49-3022	Automotive Glass Installers and Repairers	N/A	\$14.70	\$14.79
49-3023	Automotive Service Technicians and Mechanics	1,740	\$15.50	\$12.96
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	500	\$15.32	\$15.32
49-3041	Farm Equipment Mechanics	70	\$15.26	\$15.27
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	190	\$17.00	\$16.54
49-3051	Motorboat Mechanics	20	\$11.44	\$11.24
49-3052	Motorcycle Mechanics	30	\$10.73	\$10.75
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	N/A	\$10.24	\$10.10
49-3092	Recreational Vehicle Service Technicians	20	\$14.89	\$15.09
49-3093	Tire Repairers and Changers	470	\$11.96	\$11.38
49-9011	Mechanical Door Repairers	20	\$13.32	\$13.17
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	30	\$19.83	\$21.03
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	620	\$18.23	\$17.24
49-9031	Home Appliance Repairers	110	\$13.59	\$13.05
49-9041	Industrial Machinery Mechanics	460	\$18.15	\$17.50
49-9042	Maintenance and Repair Workers, General	3,140	\$15.01	\$13.75
49-9043	Maintenance Workers, Machinery	370	\$15.52	\$15.16
49-9044	Millwrights	N/A	\$16.36	\$16.53



Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
49-9051	Electrical Power-Line Installers and Repairers	140	\$21.49	\$21.91
49-9052	Telecommunications Line Installers and Repairers	430	\$21.09	\$23.87
49-9062	Medical Equipment Repairers	50	\$19.02	\$18.29
49-9063	Musical Instrument Repairers and Tuners	30	\$17.67	\$17.33
49-9069	Precision Instrument and Equipment Repairers, All Other	20	\$22.55	\$20.14
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	70	\$15.04	\$15.58
49-9094	Locksmiths and Safe Repairers	N/A	\$12.44	\$12.48
49-9095	Manufactured Building and Mobile Home Installers	30	\$9.91	\$9.08
49-9098	Helpers--Installation, Maintenance, and Repair Workers	210	\$11.89	\$11.96
49-9099	Installation, Maintenance, and Repair Workers, All Other	290	\$18.70	\$20.03
Production Occupations				
51-1011	First-Line Supervisors/Managers of Production and Operating Workers	2,780	\$25.21	\$25.22
51-2022	Electrical and Electronic Equipment Assemblers	220	\$11.21	\$10.40
51-2041	Structural Metal Fabricators and Fitters	530	\$15.46	\$14.94
51-2092	Team Assemblers	4,180	\$11.78	\$9.48
51-2099	Assemblers and Fabricators, All Other	440	\$11.08	\$10.09
51-3011	Bakers	280	\$9.93	\$9.85
51-3021	Butchers and Meat Cutters	260	\$12.95	\$12.69
51-3092	Food Batchmakers	90	\$10.58	\$9.78
51-3099	All Other Food Processing Workers	20	\$7.64	\$7.34
51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic	1,770	\$17.22	\$16.23
51-4012	Numerical Tool and Process Control Programmers	110	\$21.77	\$21.74
51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	370	\$15.12	\$13.02
51-4022	Forging Machine Setters, Operators, and Tenders, Metal and Plastic	130	\$15.63	\$14.61
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	730	\$15.15	\$14.02
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	530	\$16.69	\$14.72
51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	200	\$18.47	\$18.17
51-4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	200	\$19.95	\$20.81
51-4041	Machinists	1,520	\$17.56	\$16.23
51-4052	Pourers and Casters, Metal	30	\$11.47	\$11.18
51-4071	Foundry Mold and Coremakers	80	\$10.99	\$10.89
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	330	\$9.65	\$8.13
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	N/A	\$13.94	\$12.36
51-4121	Welders, Cutters, Solderers, and Brazers	900	\$15.51	\$13.99
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	150	\$20.30	\$21.02
51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	200	\$14.98	\$14.34
51-4192	Lay-Out Workers, Metal and Plastic	20	\$14.83	\$15.32
51-4193	Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	240	\$12.12	\$11.29
51-4194	Tool Grinders, Filers, and Sharpeners	160	\$18.09	\$16.80

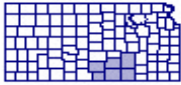


Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
51-5011	Bindery Workers	160	\$12.18	\$10.45
51-5021	Job Printers	50	\$11.58	\$12.02
51-5022	Prepress Technicians and Workers	210	\$14.95	\$15.46
51-5023	Printing Machine Operators	740	\$15.19	\$13.76
51-6011	Laundry and Dry-Cleaning Workers	390	\$8.18	\$8.19
51-6021	Pressers, Textile, Garment, and Related Materials	120	\$7.54	\$7.66
51-6031	Sewing Machine Operators	530	\$8.58	\$7.71
51-6052	Tailors, Dressmakers, and Custom Sewers	150	\$9.81	\$9.82
51-7011	Cabinetmakers and Bench Carpenters	240	\$12.17	\$11.77
51-7021	Furniture Finishers	70	\$12.21	\$11.55
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	40	\$12.95	\$11.19
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	220	\$9.01	\$8.73
51-7099	Woodworkers, All Other	30	\$10.72	\$10.61
51-8013	Power Plant Operators	150	\$16.83	\$14.76
51-8021	Stationary Engineers and Boiler Operators	100	\$22.20	\$20.97
51-8031	Water and Liquid Waste Treatment Plant and System Operators	120	\$15.93	\$15.61
51-8091	Chemical Plant and System Operators	N/A	\$17.46	\$16.92
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	100	\$14.38	\$14.34
51-9022	Grinding and Polishing Workers, Hand	150	\$17.81	\$16.06
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	250	\$13.22	\$11.92
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	160	\$11.74	\$11.17
51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	20	\$13.48	\$14.33
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1,870	\$18.30	\$18.77
51-9071	Jewelers and Precious Stone and Metal Workers	20	\$23.90	\$18.53
51-9081	Dental Laboratory Technicians	120	\$13.66	\$13.37
51-9083	Ophthalmic Laboratory Technicians	70	\$11.83	\$11.44
51-9111	Packaging and Filling Machine Operators and Tenders	550	\$13.24	\$12.70
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	370	\$18.52	\$19.00
51-9123	Painting, Coating, and Decorating Workers	20	\$10.33	\$10.31
51-9131	Photographic Process Workers	10	\$10.10	\$8.85
51-9132	Photographic Processing Machine Operators	120	\$10.81	\$8.45
51-9191	Cementing and Gluing Machine Operators and Tenders	N/A	\$14.10	\$10.83
51-9194	Etchers and Engravers	10	\$10.27	\$9.39
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	20	\$15.91	\$14.81
51-9196	Paper Goods Machine Setters, Operators, and Tenders	90	\$13.86	\$11.11
51-9198	Helpers--Production Workers	840	\$11.64	\$11.35
Transportation and Material Moving Occupations				
53-1011	Aircraft Cargo Handling Supervisors	10	\$18.32	\$15.26
53-1021	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	300	\$18.30	\$17.63
53-1031	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	470	\$20.84	\$19.93
53-3021	Bus Drivers, Transit and Intercity	310	\$11.58	\$11.93
53-3022	Bus Drivers, School	1,100	\$10.23	\$10.23
53-3031	Driver/Sales Workers	690	\$11.54	\$10.58



Code	Occupational Title	Estimated Employment	Mean Wage	Median Wage
53-3032	Truck Drivers, Heavy and Tractor-Trailer	2,920	\$14.88	\$14.51
53-3033	Truck Drivers, Light or Delivery Services	2,070	\$9.27	\$7.99
53-3041	Taxi Drivers and Chauffeurs	290	\$9.36	\$8.30
53-3099	Motor Vehicle Operators, All Other	140	\$7.10	\$6.54
53-6021	Parking Lot Attendants	60	\$8.49	\$8.31
53-6031	Service Station Attendants	340	\$8.38	\$8.30
53-6099	Transportation Workers, All Other	N/A	\$9.10	\$8.77
53-7011	Conveyor Operators and Tenders	N/A	\$11.31	\$11.03
53-7032	Excavating and Loading Machine and Dragline Operators	350	\$13.14	\$12.81
53-7051	Industrial Truck and Tractor Operators	720	\$12.37	\$12.49
53-7061	Cleaners of Vehicles and Equipment	650	\$9.18	\$9.08
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,770	\$9.51	\$8.70
53-7064	Packers and Packagers, Hand	1,000	\$8.62	\$7.60
53-7073	Wellhead Pumpers	N/A	\$14.75	\$13.57

N/A - Not Available



Local Area IV
Average Annual Wage For Selected Occupations

Code	Occupational Title	Estimated Employment	Annual Wage
Management Occupations			
11-9032	Education Administrators, Elementary and Secondary School	410	\$64,099
Education, Training, and Library Occupations			
25-2012	Kindergarten Teachers, Except Special Education	290	\$35,230
25-2021	Elementary School Teachers, Except Special Education	3,180	\$37,461
25-2022	Middle School Teachers, Except Special and Vocational Education	1,310	\$36,794
25-2023	Vocational Education Teachers, Middle School	NA	\$34,963
25-2031	Secondary School Teachers, Except Special and Vocational Education	2,000	\$35,742
25-2032	Vocational Education Teachers, Secondary School	190	\$39,204
25-2041	Special Education Teachers, Preschool, Kindergarten, Elementary School	420	\$36,762
25-2042	Special Education Teachers, Middle School	240	\$36,670
25-2043	Special Education Teachers, Secondary School	360	\$37,748
25-3999	All Other Teachers, Primary, Secondary, and Adult	NA	\$24,804
25-9041	Teacher Assistants	3,340	\$17,457
Arts, Design, Entertainment, Sports, and Media Occupations			
27-2012	Producers and Directors	60	\$41,743
27-2021	Athletes and Sports Competitors	30	\$51,612
27-2022	Coaches and Scouts	290	\$25,045
27-2023	Umpires, Referees, and Other Sports Officials	NA	\$26,644
27-2042	Musicians and Singers	180	\$52,517

NA - Not Available

